



16th Annual Technology & Homeland Security Forum

October 27, 2016 8 a.m. – 2:30 p.m.

Seneca Niagara Casino & Hotel

310 Fourth Street Niagara Falls, NY 14303

www.niagaracounty.com/Forum



<u>Breakfast</u>		8 a.m. – Registration - 2 nd Floor Event Center
7:30 a.m. – 9:00 a.m.	<i>Thank you Gold Sponsor! Sedara</i>	8:45 a.m. - Opening Keynote Speaker - 2 nd Floor Event Center - Room B Asymmetric Cyberwarefare: The Business Case for Insecurity (GreyCastle Security) Presenter: Reg Harnish
<i>Thank you Breakfast Sponsors!</i>		10 a.m. - Presentations - 1 st Floor Classrooms
<i>Motorola Solutions, Inc & TxMQ</i>	60	Cyber Security Incident Response Tabletop Exercise (TAG Solutions, LLC) 1 st Floor Classroom - Hawk A
<u>Beverages</u>	Vendor	Architecture Matters: How to Prevent Ransomware Infections (Meridian IT, Inc.) 1 st Floor Classroom - Wolf A
9:45 a.m. – 11:15 a.m.		Insiders are the New Malware (Varonis) 1 st Floor Classroom - Hawk B
1 st & 2 nd Floors	Booths	Can Your Network Afford to Go Down? Make Your WAN 300% More Redundant and Reliable (PPM Associates) 1 st Floor Classroom - Wolf B
<u>Lunch</u>	On	Security, Innovation & Integration: Best Practices in a Cloud Filled World (TxMQ) 1 st Floor Classroom - Hawk C
11:30 a.m. – 1:00 p.m.	Display	10 Reasons to Consider Video Insight by Panasonic for your Security Management Software Platform (LINSTAR) 1 st Floor Classroom - Deer
<i>Thank you Lunch Sponsors!</i>	2 nd Floor	11 a.m. - Presentations - 1 st Floor Classrooms
<i>LINSTAR, Sirius Computer Solutions & Vandis</i>	Event	Secure the Breach (Gemalto, formerly SafeNet) 1st Floor Classroom - Hawk A
<u>Beverages</u>	Center	Micro-Segmentation, Causing Grief for the Hacker (Meridian IT, Inc.) 1st Floor Classroom - Wolf A
1:00 p.m. – 2:30 p.m.		Coordinated Defense for a Coordinated Attack (Sophos, Inc) 1st Floor Classroom - Hawk B
2 nd Floor		Data Capture Software (OCR) Procedures ROI (Biel's Document Management) 1st Floor Classroom - Wolf B
		Actionable Network Intelligence for the Enterprise (Infoblox) 1st Floor Classroom - Hawk C
		Next Generation Security Layered Security with Granular Control (Tri-Delta Resources) 1st Floor Classroom - Deer
		1 p.m. - Afternoon Keynote Speaker - 2 nd Floor Event Center - Room B Understand Cyber Attackers - We don't understand how and why we are hacked, so we don't stop hackers (Loptr, LLC) Presenter: Dave Newell
		2:00 p.m. - Vendor Door Prize Drawing - 2 nd Floor Event Center - Room B

Opening Keynote Speaker

8:45 a.m.

2nd Floor Event Center
Room B



Asymmetric Cyberwarfare: The Business Case for Insecurity

It's time to face one simple truth - cybersecurity just doesn't make sense. Despite skyrocketing budgets, advances in technology and growing cybersecurity investments, corporate America is no more secure than it was decades ago. The fact of the matter is - cybersecurity doesn't work. The time, money and energy we spend on cybersecurity efforts hasn't paid off, and it never will. In fact, most of us would have more success selling legal advice to attorneys. And like Wesley Snipes, we're less concerned about winning than we are about looking good while we lose. It's time to pack it in, call it a wrap and throw in the towel. If you're still reading this, you know that all of this is true - but it doesn't matter. We know the odds are stacked against us, but we still play the game. For some of us, it's the very reason we play the game. Offense is easier than defense, and we can't win. So it's time to redefine losing. We can do this. Join GreyCastle Security as we explore the lopsided, unending tournament we call cybersecurity and strategies to win on defense.

Reg Harnish, Chief Executive Officer

Reg Harnish is an entrepreneur, speaker, author and the CEO for GreyCastle Security, a leading cybersecurity consulting firm headquartered in Troy, NY. Reg has been practicing security for nearly two decades. Reg brings a thought-provoking perspective to the industry and strives to promote awareness, security "thinking" and practical application of security fundamentals. Reg attended RPI in Troy, NY, and is a certified CISSP, CISM, CISA and ITIL. Reg is a fellow of the National Cybersecurity Institute, serves on numerous security association boards and is currently an advisor to several educational institutions focusing on cybersecurity. Reg is a nationally-recognized speaker and has presented at countless industry and security events, including BSides, ISSA, ISC2, ISACA and InfraGard. Reg is a contributor to numerous security publications and has co-authored several books on cybersecurity awareness.

Afternoon Keynote Speaker

1:00 p.m.

**2nd Floor Event Center
Room B**



Understanding Cyber Attackers

We don't understand how and why we are hacked, so we don't stop hackers.

Most of us have a general understanding of hacking, social engineering, and malware threats but we don't really understand the process behind them — who does the attacking, what techniques are involved, and how attackers monetize their attacks. This presentation will give the audience a better understanding of the “how and why” behind today's most common and fastest growing cyber attacks. Dave will connect those cyber threats to an attacker's means, motive, and opportunity... and explain to the audience how outdated defense strategies are failing to prevent breaches. Dave will contrast traditional security defenses — that are failing against current threats — with the strategies organizations need to adopt today. The presentation will conclude with a set of best practices, next steps, and a simple “readiness assessment” that will better equip audience members to face down modern cyber attackers.

Dave Newell, Founder

A long-time consultant and entrepreneur, Dave co-founded Loptr to make it easier for organizations to get their information security processes done. His belief was that, with the right building blocks and a helping hand, even client teams without security expertise could have a working information security program. Dave crafted Virtual Security Team to that end and he serves as evangelist, guru, and grunt to help Loptr's clients get information security work done. Dave is a former US Air Force officer who served in the Pentagon's 7th Communications Group, and he previously co-founded Crave Technology in Denver, Colorado. He earned his bachelor's in computer systems/mathematics. Dave is a sometime mountain biker and “top 8” goalkeeper in East Aurora's 8-team, over-30 summer league. He is a coach and board member for Aurora Arsenal Soccer Club, which serves about 1,000 kids and adults in Western New York.

Classroom Presentations

10 a.m.

1st Floor Classroom Hawk A

Booth # 56



Cyber Security Incident Response Tabletop Exercise

In response to escalating cyber hacking, the regulatory agencies have expanded their cyber security assessments including how a bank handles its incident detection and response processes. Participants in the Cyber Security Incident Response Table Top Exercise will find themselves responding to an actual cyber-attack. A filmed series of events will unfold rapidly during this highly interactive exercise, testing participants' abilities to work under pressure, communicate, coordinate resources, work as a team, and make decisions in a timely manner. The goal of the exercise is to minimize financial, operational and reputational damage to employees, clients, and stakeholders, and help participants evaluate the effectiveness of their banks' incident response plans, including how incidents are reported, escalated and remediated.

John D. Flory III, VP/Partner

John D. Flory III, renowned cyber security expert, will be sharing his insight and experience in the realm of physical, social and cyber security concepts. During John's 22 year tenure in the security field, he has spoken at numerous conferences including key notes at the Symantec Global conference, New York State School Boards Association, New York Bankers conference, Entrepreneur Organizations and several other diverse venues. John's hands on security experience dealing with real time cyber security attacks and remediation offers a valuable resource to organizations cyber preparation. John's leading edge approach has allowed him to help create human firewalls as one of the key pillars of defense.

10 a.m.

1st Floor Classroom Wolf A

Booth # 58



Architecture Matters: How to Prevent Ransomware Infections

The way to stop a ransomware infection is to prevent it from ever happening in the first place. With the right security architecture in place, your organization can avoid having to pay attackers to free your data or losing access to it altogether. View the webinar to learn three critical steps to preventing a ransomware outbreak in your organization.

Key takeaways include:

- Common ransomware attack vectors and how they get into the network, endpoint, or through SaaS applications
- How to disrupt the attack lifecycle by reducing the attack surface, preventing known threats, and blocking unknown threats
- Architectural requirements for providing the visibility,

	<p>intelligence and enforcement to prevent sophisticated threats, like ransomware.</p> <p>Steve Boyle, Systems Engineer, Palo Alto Networks</p> <p>Steve Boyle is a systems engineer with Palo Alto Networks, focusing on state and local government as well as education accounts and the particular security concerns in these environments. Steve has over ten years of experience in the cybersecurity field, having worked for a number of resellers and managed service providers and working with a diverse set of large public and private sector clients. Steve has a bachelor's degree in computer science from Fairfield University and an MBA from the University of Connecticut.</p>
<p>10 a.m.</p> <p>1st Floor Classroom Hawk B</p> <p>Booth # 48</p> 	<p>Insiders are the New Malware</p> <p>Nearly every major security breach starts with an insider, or an attacker using an insider's credentials. 2015 was a banner year for insider threats. It's estimated that the average organization suffered from 3.8 insider attacks last year and 45% of businesses can't tell if they've suffered a breach. In order to combat the insider threat, organizations need to shift their focus from the perimeter to their data itself. They need to secure their data from the inside out. Join us for a live presentation where you'll learn our 3-phase Inside-Out approach for preventing insider threats.</p> <p>Steve Gold, Regional Director sgold@varonis.com</p>
<p>10 a.m.</p> <p>1st Floor Classroom Wolf B</p> <p>Booth # 42</p>  	<p>Can Your Network Afford to Go Down? Make Your WAN 300% More Redundant and Reliable</p> <p>A study of ICT (information and communication technology) downtime at 205 medium and large businesses (Infonetics Research, "The Cost of Downtime"), found each business loses an average of over \$4 million annually in revenue and productivity losses.</p> <p>Can Your Network Afford To Go Down? Easily migrate to a more optimal topology for multi-carrier sourcing and cloud applications and resources.</p> <p>Break free from the restrictions and limitations in access arrangements and bandwidth.</p> <p>Learn how our technology provides: Auto failover of VoIP, VPN, and thin client sessions while dynamically balancing load across all connections; Predictable performance under stress-“Guaranteed Up Time-All The Time” to six nines; No more wasting bandwidth that now just “sits in the dark” as</p>

	<p>backup; Granular QoS, and data prioritization of traffic over multiple carrier lines-a must for VoIP and Video; WAN monitoring/management of all links from a “single-pane-of-glass.</p> <p>Matt Amato, Enterprise Sales Director FatPipe mamato@fatpipeinc.com</p> <p>Over 20 years of sales and management experience in the Telecom and IT industry with companies such as IBM, L3 and XO Communications. Currently Enterprise Sales Director for New York, New Jersey and the Northeast, Matt was instrumental in working with the State of New York for MWBE certification.</p>
<p>10 a.m.</p> <p>1st Floor Classroom Hawk C</p> <p>Booth # 53</p> 	<p>Security, Innovation & Integration: Best Practices in a Cloud Filled World</p> <p>Security, Innovation & Integration: Best Practices in a Cloud Filled World</p> <p>Are you ready to move to the cloud?</p> <p>Learn how to innovate with speed and agility, take a DevOps approach to your IT and stay secure in the cloud.</p> <p>Presented by Chuck Fried, President & CEO of TxMQ</p> <p>Chuck Fried is the president and CEO of TxMQ and IT consulting and staffing company servicing the United States and Canada. TxMQ's deep industry expertise allows them to utilize subject matter experts in application integration, enterprise architecture, security, compliance, Big Data, Cloud integration, networking and mobility to solve your most complex IT challenges.</p>
<p>10 a.m.</p> <p>1st Floor Classroom Deer</p> <p>Booth # 52</p> 	<p>10 Reasons to Consider <i>Video Insight</i> by Panasonic for your Security Management Software Platform</p> <p>1. Zero Cost of Ownership.... Come by this informative presentation to learn the other 9 reasons and how this Video Management System has evolved to a non-proprietary security integration platform that is simple to use but with a powerful rules engine that is not short on functionality.</p> <p>Panasonic Security is investing in supercharging this software with a best of breed capability that will exceed your expectations for schools, hospital, gaming, Citywide and traffic video applications.</p> <p>Dave Zandan, Regional Sales Manager Northeast</p>

	<p>Dave is the Regional Sales Manager for the Northeast at Video Insight by Panasonic. Prior to this position, Dave was the principal in an independent manufacturer's rep agency for many years. Dave has extensive experience in all aspects of physical security including access control, perimeter protection, facial recognition and other biometrics, PSIM, CBRN middleware, anti-ballistics, intercom and more.</p> <p>Prior to that Dave graduated from UMass with a Master's degree in Education and taught instructional design/curriculum development at the college level.</p>
<p>11 a.m.</p> <p>1st Floor Classroom Hawk A</p> <p>Booth #55</p> 	<p>Secure the Breach (Gemalto, formerly SafeNet)</p> <p>Gemalto's "secure the breach" approach is top of mind for customers who have seen over 707 million records breached globally in 2015, resulting in the loss of millions of dollars. Our differentiated approach enables customers envision a unique approach to protect their data WHEN they get breached. With Gemalto's encryption, security is attached to the data wherever it resides, and by managing the encryption keys, and controlling user access, you are able to maintain control of your data, prove compliance, and facilitate governance – even in a dense virtual or cloud environment. With this approach of protecting your data through encryption, key management and access control, organizations can be assured that, in the event of a breach, their sensitive data will not be compromised.</p> <p>Ron Stamboly, Senior Security Architect</p> <p>Mr. Stamboly joined Gemalto (formerly SafeNet) in 1997 as a Security Architect responsible for technical presales and sales support for the entire sales cycle, from evaluation to installation. Mr. Stamboly's area of expertise includes hardware and software products covering authorization, access control, key management, and encryption. Currently, Mr. Stamboly focuses on supporting the sales of Gemalto's Data Protection Solution, most specifically driving Gemalto's market share in cloud computing security and virtualized environments—securing and controlling access to cloud applications, along with encrypting virtual volume and instances. Mr. Stamboly has over 18 years of experience in the data protection, telecommunications and networking equipment industries. Additionally, Mr. Stamboly has extensive experience with networking hardware along with TCP/IP.</p>
<p>11 a.m.</p> <p>1st Floor Classroom Wolf A</p> <p>Booth #58</p>	<p>Micro-Segmentation, Causing Grief for the Hacker</p> <p>Key Presentation Takeaways:</p> <ul style="list-style-type: none"> -Understanding some of the goals and methods employed by the hacker -Basic options for the architecture of a segmented network -Where Inspection and protection points make it harder to hack



Anthony Luz, Security Solutions Architect – Meridian IT

Anthony Luz joined Meridian IT Inc. as a Security Solutions Architect in September of 2014. Before coming to Meridian IT, Anthony was the Sr. Network Engineer for Oneida Nation Enterprises / Turning Stone Resort. Working over 15 years in a variety of roles for the Oneida Nation Enterprises, he helped lead solutions in the ever changing challenges presented to an "always on" organization. Some of the systems and solutions he was responsible for encompassed mail servers, Active Directory, PKI, storage, virtualization, LAN/WAN/Wireless networking, firewalls, and system security. Having worked with many manufacturers technologies, he has experienced some of the benefits and challenges presented from each. Recently moving from a private enterprise to a consulting role has allowed him to bring his experiences to a larger audience. This has also provided a unique vantage point of truly being in the customers shoes, having been presented with similar challenges in his former role. With a dedication to solutions that work for individual challenges, he continues to strive for new and unique solutions to ever changing needs of business.

11 a.m.

1st Floor Classroom Hawk B

Booth # 47



Coordinated Defense for a Coordinated Attack

Attacks are becoming more sophisticated and targeted and our defenses need to evolve with the threat. Having great products deployed at each point is not enough anymore, you need your defenses to be as coordinated as the attack. Sophos, a Gartner leader for endpoint, UTM and mobile data protection, is uniquely positioned to provide leading solutions that work together to prevent an advanced attack. Whether it be ransomware or an attacker trying to steal your organizations intellectual property, Synchronized Security can help your organization by automating threat response, rolling back damages, protecting data and providing clear intelligence into how it happened.

11 a.m.

1st Floor Classroom Wolf B

Booth # 54



Data Capture Software (OCR) Produces ROI

Learn how Data Capture solutions can reduce your data entry up to 80%, reduce errors and give you a measurable return on investment. With software, simple configuration and user-friendly interface that allows for quick deployment and adoption by end users, resulting in an accelerated return on investment. One of our success stories saved \$300,000 in first year alone! No matter what size your organization is, let us show you how to produce a rapid ROI with Data Capture!

Sal Alfano, Area Manager

Sal Alfano joined Biel's in 2005 and became an Area Manager in 2011. A member of the Association for Information and Image Management, his responsibilities include general area

	<p>management, as well as the coordination of efforts to meet customer needs for scanning, storing, retrieving, and using document information more accurately, efficiently, and securely. He presently serves as a board member of the Buffalo Niagara Sales and Marketing Executives (BNSME). He received a BS in Business Administration from the State University College at Buffalo.</p>
<p>11 a.m.</p> <p>1st Floor Classroom Hawk C</p> <p>Booth # 45</p> 	<p>Actionable Network Intelligence for the Enterprise</p> <p>Is the IoT-fueled expansion of your enterprise network putting a strain on your company’s security policies and resources? Do you want more meaningful data from your network team to facilitate IR? Is it time for enterprise security vendors to get together and figure out how to integrate their services for a more secure enterprise? If you answered “yes” to any of these questions, come to this session. In this session, you will learn how Infoblox actionable network intelligence helps you control, secure, and analyze your network to reduce core network service downtime, limit the spread and communications of malware that exploits DNS protocol, and in turn, stop the ex-filtration of sensitive company data. You will also get a peek at key Infoblox ecosystem integrations that facilitate network data sharing with best-of-breed security vendors, and two customer case studies where these integrations were part of the success story.</p> <p>Bob Lucas, Sr Instructor, Global Sales Enablement, Infoblox, Inc. rlucas@infoblox.com</p> <p>Bob Lucas brings to the table 22 years of worldwide IT education experience, with a proven track record of building, running, and delivering successful training programs for everyone from technology newbies up to the most experienced IT professionals. Bob is currently a Senior Instructor on the Global Sales Enablement team at Infoblox, responsible for sales and SE training development and delivery in multiple formats to worldwide internal and channel partner audiences. Bob holds a CISSP, CCSK, VTSP, ITIL and several other technical certifications, as well as awards from multiple companies for excellence in customer training satisfaction. Before Infoblox, Bob worked as a Corporate Systems Engineer at EMC where he focused on emerging technologies, a Principal Systems Engineer and Sr Manager of Americas Education Services at Symantec Corp, where he focused on enterprise security solutions, and a Principal Technical Instructor at VERITAS for many years, where he built the first set of VERITAS Certified Professional technical exams in 2000.</p>
<p>11 a.m.</p> <p>1st Floor Classroom Deer</p>	<p>Next Generation Security - Layered Security with Granular Control</p>

Booth # 44



Encryption is the friend of confidentiality and tool of ransomware. Security is possible at the firewall, on the desktop, on the network, and in the cloud.

Wayne Wilkening, Sr., Manager, System Engineers

Exhibitors

<p>Aiphone Corporation www.aiphone.com</p>	<p style="text-align: center;">Booth #8</p>
<p>all-and-1 Consulting www.all-and-1.com Door Prize: \$50 Gift Card</p>	<p style="text-align: center;">Booth #31</p>
<p>AV Perfection Limited LLC www.avperfectionltd.com</p>	<p style="text-align: center;">Booth #25</p>
<p>B & H Photo, Video, Pro Audio www.bandh.com</p>	<p style="text-align: center;">Booth #63</p>
<p>Biel's Document Management www.biels.com 11 a.m. Presentation - 1st Floor Classroom Wolf B "Data Capture Software (OCR) Produces ROI"</p>	<div style="text-align: center;">  <p style="margin-top: 20px;">Booth #54</p> </div>
<p>Buffalo Section IEEE www.ieee.org/Buffalo</p>	<p style="text-align: center;">Booth # 11</p>
<p>Carousel Industries www.carouselindustries.com</p>	<p style="text-align: center;">Booth # 50</p>
<p>Cisco www.cisco.com</p>	<p style="text-align: center;">Booth #35</p>
<p>CMA Consulting Services www.cma.com</p>	<p style="text-align: center;">Booth #32</p>
<p>ColoCrossing www.colocrossing.com Door Prize: Amazon Fire Tablet</p>	<p style="text-align: center;">Booth #1</p>
<p>ComTec Solutions www.comtecsolutions.com Door Prize: TBD</p>	<p style="text-align: center;">Booth #22</p>
<p>COMTEL www.comtel.us</p>	<p style="text-align: center;">Booth #2</p>
<p>Cylance www.cylance.com</p>	<p style="text-align: center;">Booth # 40</p>
<p>Dell www.dell.com</p>	<p style="text-align: center;">Booth #24</p>
<p>Digital Surveillance Solutions, Inc. www.dssvideo.com</p>	<p style="text-align: center;">Booth #7</p>

<p>DynTek Services www.dyntek.com Door Prize: \$50 Amazon Gift Card</p>	<p>Booth #33</p>
<p>Frontrunner Network Systems www.frontrunnernetworks.com</p>	<p>Booth #34</p>
<p>Garnet River LLC www.garnetriver.com Door Prize: TBD</p>	<p>Booth #26</p>
<p>Gemalto (formerly SafeNet) www.safenet-inc.com 11 a.m. Presentation - 1st Floor Classroom Hawk A <u>“Secure the Breach”</u> Door Prize: Yeti Roadie Cooler</p>	 <p>Booth #55</p>
<p>GreyCastle Security www.greycastlesecurity.com 8:45 a.m. Keynote Speaker – Reg Harish “Asymmetric Cyberwarfare: The Business Case for Insecurity”</p>	 <p>Booth #60</p>
<p>Infoblox www.infoblox.com 11 a.m. Presentation - 1st Floor Classroom Hawk C “Actionable Network Intelligence for the Enterprise”</p>	 <p>Booth #45</p>
<p>layer 3 Technologies www.layer3direct.com</p>	<p>Booth # 18</p>
<p>LINSTAR http://www.linstar.com/ 10 a.m. Presentation - 1st Floor Classroom Deer “10 Reasons to Consider Video Insight by Panasonic for your Security Management Software Platform” Lunch Sponsor</p>	 <p>Booth #52</p>
<p>Loptr LLC www.loptrllc.com 1 p.m. Keynote Speaker – Dave Newell “Understanding Cyber Attackers” We don’t understand how and why we are hacked, so we don’t stop hackers. Door Prize: Loptr Awareness Machine</p>	 <p>Booth #57</p>

<p>Lynx Technologies www.lynxtechnologies.net Door Prize: Golf Balls</p>	<p>Booth #23</p>
<p>Meridian IT Inc. www.meridianitinc.com 10 a.m. Presentation - 1st Floor Classroom Wolf A "Architecture Matters: How to Prevent Ransomware Infections" 11 a.m. Presentation - 1st Floor Classroom Wolf A "Micro-Segmentation, Causing Grief for the Hacker" Door Prize: \$50 Door Prize</p>	 <p>Booth #58</p>
<p>Microsoft www.microsoftstore.com/waldengalleria</p>	<p>Booth #39</p>
<p>Motorola Solutions, Inc. www.motorolasolutions.com Breakfast Sponsor</p>	 <p>No Booth</p>
<p>Network Box USA, Inc. www.networkboxusa.com</p>	<p>Booth #4</p>
<p>New Horizons of Buffalo www.newhorizonsbuffalo.com Door Prize: 5 day CompTIA Security+ Course</p>	<p>Booth #36</p>
<p>Newstream Technologies www.tierpoint.com</p>	<p>Booth #19</p>
<p>nrastructure www.nrastructure.com</p>	<p>Booth #64</p>
<p>Niagara County RACES http://www.niagaracounty.com/fire/RACES</p>	<p>Booth #66</p>
<p>NTS Data Services, LLC www.ntsdata.com Door Prize: TBD</p>	<p>Booth #38</p>
<p>PPM Associates, Inc. www.ppma.com 10 a.m. Presentation - 1st Floor Classroom Wolf B "Can Your Network Afford to Go Down? Make Your WAN 300% More Redundant and Reliable" Door Prize: \$100 Gift Card</p>	  <p>Booth #42</p>

PremCom Corporation with Fortinet www.premcom.com & www.fortinet.com	Booth #28
RLComputing www.RLComputing.com Door Prize: TBD	Booth #6
Ronco www.ronco.net	Booth # 10
Sedara www.sedarasecurity.com Gold Sponsor	 Booth #49
Sirius Computer Solutions www.siriuscom.com Lunch Sponsor	 Booth #61
SMP www.smp-corp.com	Booth #9
Sophos, Inc. www.sophos.com 11 a.m. Presentation – 1 st Floor Classroom Hawk B "Coordinated Defense for a Coordinated Attack"	 Booth #47
Sunnking www.sunnking.com	Booth #37
TAG Solutions, LLC www.tagsolutions.com 10 a.m. Presentation - 1st Floor Classroom Hawk A "Cyber Security Incident Response Tabletop Exercise" Door Prize: BackBeat GO 2 Wireless Earbuds	 Booth #56
Transwave Communications www.transwave.net	Booth #3
Tredent Data Systems www.tredent.com Door Prize: \$50 Amazon Gift card	Booth #21

<p>Tri-Delta Resources www.tri-delta.com 11 a.m. Presentation - 1st Floor Classroom Deer "Next Generation Security-Layered Security with Granular Control" Door Prize: Sports Tickets (Bills or Sabres)</p>	  Booth #44
<p>TxMQ www.TxMQ.com 10 a.m. Presentation - 1st Floor Classroom Hawk C "Security, Innovation & Integration: Best Practices in a Cloud Filled World" Breakfast Sponsor</p>	 IMAGINE. TRANSFORM. ENGAGE. Booth #53
<p>U&S Services, Inc. www.uservicesinc.com Door Prize: Golf Shirt</p>	Booth #29
<p>Vandis www.vandis.com Lunch Sponsor</p>	 Booth #59
<p>Varonis www.varonis.com 10 a.m. Presentation - 1st Floor Classroom Hawk B "Insiders are the New Malware" Door Prize: \$100 Gift Card</p>	 Booth #48
<p>Veraview LLC www.veraview.com</p>	Booth #62
<p>VMware www.vmware.com</p>	Booth #20

<u>CompanyName</u>	<u>Booth #</u>	<u>Partner</u>	<u>Classroom</u>	<u>Door Prize</u>
Aiphone Corporation	8			
all-and-1 Consulting	31			yes
AV Perfection Limited LLC	25			
B&H Photo, Video, Pro Audio	63			
Biel's Document Management	54		Wolf B	
Buffalo Section IEEE	11			
Cisco	35			
CMA Consulting Services	32			
ColoCrossing	1			yes
ComTec Solutions	22			yes
COMTEL	2			
Cylance	40			yes
Dell	24			
Digital Surveillance Solutions, Inc.	7			
DynTek Services	33			
Frontrunner Network Systems	34			
Garnet River LLC	26			yes
Gemalto, formerly SafeNet	55		Hawk A	yes
GreyCastle Security	60		Room B	
Infoblox	45		Hawk C	
Layer 3 Technologies	18			
LINSTAR	52		Deer	
Loptr LLC	57		Room B	yes
Lynx Technologies	23			yes
Meridian IT Inc.	58	Palo Alto Networks	Wolf A	yes
Microsoft	39			
Network Box USA, Inc	4			
New Horizons of Buffalo	36			yes
Newstream Technologies	19			
nrastructure	64			
Niagara County RACES	66			
NTS Data Services, LLC	38			yes
PPM Associates, Inc.	42	FatPipe, Inc	Wolf B	yes
PremCom Corporation	28	Fortinet		
RLComputing	6			yes
Ronco Communications	10			
Sedara	49			
Sirius Computer Solutions	61			
SMP	9			
Sophos, Inc.	47		Hawk B	
Sunnking	37			
TAG Solutions, LLC	56		Hawk A	yes
Transwave Communications	3			
Tredent Data Systems	21			yes
Tri-Delta Resources	44	SONICWALL	Deer	yes
TxMQ	53		Hawk C	yes
U&S Services, inc.	29			yes
Vandis	59			
Varonis	48		Hawk B	yes
Veraview LLC	62			
VMWare	20			